

FROM THE PRESIDENT'S DESK:

The other day Marilyn Shirley called to ask my opinion about purchasing stamps from a mail bid auction house in Canada. Since I have never dealt with this particular company before, I could not offer much of an opinion on the quality of service or honesty of the people. However, it did bring up an interesting point. Now that local stamp dealers are becoming less in number, where do we turn to 'chase stamps?

Certainly on occasion we may find someone within our own club who has something we need and is willing to part with it. This would be my first choice since you know the person. The same would be true of local dealers since they service the local area and their reputations are known in the community. If however you have to go outside the local area, how do you pick someone to deal with?

First thing, I would do what Marilyn did and that is to ask fellow club members if they have ever dealings with a company. If they have then ask whether they were happy with the service and product they received. If no one had has any experience with the company, then my second choice would be to see if the belong to the ASDA (American Stamp of the APS Dealers Association) nerican Philatelic Society) or both. Both organizations keep track of dealers and auction houses and if they find wrongdoing, they remove that company from their list. Also

look at the return policy for the company. If you can return questionable items within so many days, then feel a sense of comfort that the company wants you to be happy with your purchase. Finally, if you know nothing about a company, then start small and work your way up. While getting taken at any price is not pleasant, I would much rather the learning experience cost me ten rather than a hundred dollars.

The other thing to remember is that past reputation does not necessarily mean current management is of the same caliber. Businesses change hands and while someone else may continue the good name, they may have to earn the good reputation all over again.

To end this I would like to give everyone the following reminder. we must find someone to serve as vice-president next year. Please give the position some consideration. Nominations are supposed to happen in October with the election in November.

Dick Shaefer, President

October Host

The host of the month is JACK DEANER. JACK has been checking all his Halloween receipts and has a ghastly spooky and unusual treat for us -- if you dare to take a bite -- lest the witches of the night turn you into a toad!

NEWS IN BRIEF FROM LAST MONTH'S MEETING

We had 24 members present for the September meeting of LCPS. Our junior member, MAGGIE LARKIN was the winner of the \$10.00 jackpot drawing.

The possibility of renting a storage shed for our LANCOPEX frames was discussed and it was decided to use JIM BOYLES' garage again, since the rental of a shed would be \$45.00 per month. The club is indebted to JIM for his willingness to make room in his garage for the frames.-- Add it up, and you have \$540 per year savings.

The afternoon of Saturday, September 22 was set aside to move the frames into the garage. Volunteers for the job were JIM BOYLES, DICK SHAEFER, PETER BILLIS, and MIKE SHIRLEY.

It was suggested collectors have inventories of their stamps on file so that if there is ever a time you have loss of speech, people cannot come in and take advantage of your collection. (What happened to Harry Rapp's collection -- no one seems to know!)

Our speaker for the evening was Stan Rausch of the Reading Club. We learned about arrowheads and the "Flint Nappers" (men who make modern pieces of arrowheads). The replicas are often signed.

Stan told us how we could make our own arrowheads with a copper hammer, an antler, or a wood hammer -- never a steel hammer.

An at' latl is a form of arrowhead used for hunting spears.

Stan combines his hobby of philately with his arrowhead hobby. Thanks Stan for a <u>very</u> informative evening.

October Program

It's an AUCTION! Yes! Yes! Another fabulous auction is at hand. Bring those extras laying around to sell and a "fat wallet" to purchase lot of bargain. We have to establish & \$1,000 limit due to DON WEBER'S uncontrollable spending!

CHANGE OF ADDRESS

Please note in your club directory;

ALAN WHEELER changed his address to 502 Elizabeth Drive, Lancaster, PA 17601. ALAN'S phone number remains the same.

DONALD C. WEBER 640 Willow Valley Sq,, I-407 Lancaster, PA 17602-4870

Phone: 464-6656

WELCOME! WELCOME! WELCOME!

NEW MEMBER

BOB RUNKLE 543 Mockingbird Dr. Columbia, PA 17512

